

OCTOBER 14, 2025

FY 2025 ANNUAL FINANCIAL REVIEW

Village of Northbrook

Highlights

- The audited General Fund ended the year with a deficit of \$299,850. However, when adjusted for interfund transfers out \$4,010,665, \$1,000,000, and \$714,000 to the Facility CP, Stormwater, and Police/Firefighters' Pension Funds, respectively, the General Fund ended with a surplus of \$5,424,815.
- Year-end reserves include approximately \$26.8M in the General Fund, \$5.6M in the Infrastructure CP Fund and \$11.1M in the Facility CP Fund.
- As noted above, interfund transfers-out from the General Fund totaled approximately \$5.7M. The transfer of about \$4.0M to the Facility CP Fund was based on the FY24 Surplus Reserve Calculation but was made on a cash basis in FY25. The \$1.0M transfer to the Stormwater Fund was necessary as a cash infusion to replenish negative fund balance, and the \$714,000 transfer was split evenly to the Police and Firefighters' Pension Funds and related to the ambulance service revenue surplus calculation.
- Unassigned General Fund balance at the 4/30/25 fiscal year-end totaled about \$26.4M. Consistent with prior years, in the upcoming budget cycle, a recommendation for the use of surplus above the 40% of revenue fund balance policy will be made.

Note: Post-audit transfer was done for 70% of funds above 40% reserve policy into Facility Capital Projects Fund (to address Fire Station 11, Police Station and PW Fleet Maintenance Garage needs for renovation/replacement) per Board policy.

General Fund

Surplus Reserve Calculation

	Original Budget	Amended Budget	4/30/25 Actual
Revenue	\$ 62,544,359	\$ 62,544,359	\$ 66,964,296
Subtract police/fire pension levies	(9,499,571)	(9,499,571)	(9,965,118)
Adjusted Revenue	53,044,788	53,044,788	56,999,178
40% of revenue per policy	21,217,915	21,217,915	22,799,671
4/30/25 Audited Unassigned Fund Balance			26,427,977
Surplus Unassigned Fund Balance Per Fund Balance Policy			3,628,306
70% of Surplus to Facility Capital Projects Fund			2,539,814
Remainder to be used at the Village Board's discretion			1,088,492

Per Village Policy, unassigned General Fund reserves exceeding 40% of annual actual revenue is considered surplus. Beginning with FY23, 70% of the determined surplus reserves has been transferred into the Facility Capital Projects Fund.

The remaining 30% of the surplus can remain in the General Fund or utilized in a manner at the Board's discretion such as reducing the negative Stormwater cash balance, or use for another purpose.

General Fund

FY 2025 Surplus Ambulance Fee Revenue Calculation

	FY 2025 Actual
Ambulance Fee Revenues, net of GEMT reimbursement to the State	\$ 2,995,312
Base revenue for calculating surplus revenue **	2,000,000
Excess revenue	995,312
50% of excess revenue allocated to each pension fund	497,656
Village's contribution to each pension fund per FY 2026 budget	400,000

** Increased from \$1.2 million to \$2.0 million in FY 2025.

General Fund Summary

FY24 to FY25 Actual Comparison

		FY25	FY25		FY25
	FY24	Adopted	Amended	FY25	Actual
	Actual	Budget	Budget	Actual	Less
					Amended
REVENUES					
Taxes Property	\$ 8,853,960	\$ 18,085,414	\$ 18,085,414	\$ 18,510,058	\$ 424,644
Taxes Sales	16,598,388	17,195,000	17,195,000	19,203,150	2,008,150
Taxes Other	9,884,662	10,212,000	10,212,000	10,456,521	244,521
Licenses	678,293	810,000	810,000	722,479	(87,521)
Permits/Reviews	2,044,901	1,903,750	1,903,750	1,836,750	(67,000)
Fees	1,689,397	1,490,450	1,490,450	1,472,116	(18,334)
Charges for Services	6,472,310	6,199,250	6,199,250	7,044,963	845,713
Fines & Forfeitures	209,128	245,000	245,000	141,545	(103,455)
Interfund Transfers In	2,861,950	4,928,495	4,928,495	4,928,495	-
Investment Returns	1,658,245	960,000	960,000	1,546,528	586,528
Miscellaneous	374,497	400,000	400,000	872,627	472,627
Grants	93,000	115,000	115,000	229,061	114,061
Bond Proceeds	-	-	-	-	-
Total Revenues	51,418,731	62,544,359	62,544,359	66,964,293	4,419,934
EXPENSES BY DEPARTMENT					
Legislative	593,790	697,740	1,387,740	1,000,173	(387,567)
Administrative	1,715,752	1,935,290	2,082,290	1,906,142	(176,148)
Human Resources	-	-	-	-	-
Sustainability	-	-	-	-	-
Legal	755,019	767,350	872,822	952,094	79,272
Finance	7,192,122	2,268,149	7,372,814	7,300,662	(72,152)
Information Technology	2,765,773	3,250,070	3,254,397	2,921,466	(332,931)
Police	17,588,092	22,072,520	22,376,806	22,331,066	(45,740)
Drug Forfeiture	16,000	15,000	15,000	15,000	-
E911	208,877	423,310	597,731	543,673	(54,058)
Fire	13,739,416	19,842,675	19,923,485	19,404,328	(519,157)
Foreign Fire	186,262	-	-	-	-
Public Works	8,873,733	9,180,394	9,547,236	8,494,678	(1,052,558)
Development & Planning	2,249,374	2,630,237	2,630,237	2,394,864	(235,373)
Total Expenditures	55,884,210	63,082,735	70,060,558	67,264,146	(2,796,412)
Net Surplus (Deficit)	\$ (4,465,479)	\$ (538,376)	\$ (7,516,199)	\$ (299,853)	\$ 7,216,346

GENERAL FUND REVENUES

	FY20	FY21	FY22	FY23	FY24	FY25	FY26	
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Budget</u>	
Taxes - Property, Replacement and Income	12,150,830	13,379,877	16,020,541	16,306,014	15,650,430	25,263,311	26,204,740	(1)
Taxes- Sales and Other	17,726,553	15,615,359	20,230,045	20,424,949	19,686,580	22,906,418	23,854,000	
Licenses, Permits and Fees	3,870,231	3,806,403	3,942,874	4,373,751	4,412,591	4,031,345	4,232,300	
Charges for Services	4,543,499	4,256,833	5,051,198	5,552,236	6,472,310	7,044,963	6,499,500	
Interfund Transfers In	2,587,285	2,607,760	2,684,625	2,778,590	2,861,950	4,928,495	5,428,000	(2)
Fines and Forfeitures	292,494	78,290	255,999	268,354	209,128	141,545	205,000	
Investment Income	471,874	163,361	40,038	1,199,253	1,658,245	1,546,528	1,010,000	
Bond Proceeds	2,760,394	-	2,101,039	-	-	-	2,200,000	
Grants	315,518	490,783	2,561,935	2,380,631	93,000	229,061	356,000	(3)
Miscellaneous	389,521	424,068	377,832	459,914	374,497	872,627	420,000	
TOTAL	<u>45,108,199</u>	<u>40,822,734</u>	<u>53,266,126</u>	<u>53,743,692</u>	<u>51,418,731</u>	<u>66,964,293</u>	<u>70,409,540</u>	

(1) Beginning in FY25, this includes the tax levy revenue for the police/firefighters' pension funds. The combined levy for police/fire in FY25 was \$9,499,571 and in FY26 \$10,764,689.

(2) FY25 actual and FY26 budget include a \$2M and \$2.5M additional transfer, respectively, from the Health Insurance Fund.

(3) FY22 and FY23 each include \$2.2M in ARPA grants.

Village of Northbrook

General Fund Actual to Budget Expenditure by Category

(with prior year actuals)

EXPENSES	FY24 Actual	FY25 Original Budget	FY25 Amended Budget	FY25 Actual	Over (Under) Amended Budget	%	
Wages & Benefits (Personal Services)	35,050,928	49,354,881	49,389,881	48,864,606	(525,275)	-1%	(1)
Contractual	7,933,205	8,256,159	9,426,211	8,164,407	(1,261,804)	-13%	
Commodities	1,918,460	1,905,230	2,045,218	1,788,986	(256,232)	-13%	
Capital Outlay	3,081,488	2,916,465	3,474,583	2,721,477	(753,106)	-22%	
Interfund Transfers Out	7,900,127	650,000	5,724,665	5,724,665	-	0%	
TOTAL	55,884,208	63,082,735	70,060,558	67,264,141	(2,796,417)	-4%	

(1) Beginning in FY25, this includes the tax levy contributions to the police/firefighters' pension funds.

Village of Northbrook Enterprise Fund Summary

Year Ended April 30, 2025

		Sanitary		Senior	
	<u>Water</u>	<u>Sewer</u>	<u>Stormwater</u>	<u>Housing</u>	<u>Parking</u>
Operating Revenues	9,962,645	2,073,249	1,381,862	905,116	221,260
Capital Grants	-	-	212,971	-	-
Interfund Transfers-In	-	-	1,000,000		
Non-Operating Revenues	<u>27,285</u>	<u>618</u>	<u>-</u>	<u>105,825</u>	<u>4,443</u>
Subtotal Revenues	<u>9,989,930</u>	<u>2,073,867</u>	<u>2,594,833</u>	<u>1,010,941</u>	<u>225,703</u>
Wages & Benefits (Personal Services)	2,628,904	559,717	866,467	-	-
Contractual	3,397,482	815,814	305,195	716,190	132,806
Commodities/Supplies	412,909	37,304	33,004	48,667	791
Capital Outlay	191,673	299,763	52,552	34,742	-
Depreciation & Amortization	1,995,562	253,268	720,250	161,424	35,580
Debt Service	<u>674,309</u>	<u>120,502</u>	<u>546,524</u>	<u>37,455</u>	<u>-</u>
Subtotal Expenses	<u>9,300,839</u>	<u>2,086,368</u>	<u>2,523,992</u>	<u>998,478</u>	<u>169,177</u>
Net Surplus (Deficit)	<u>689,091</u>	<u>(12,501)</u>	<u>70,841</u>	<u>12,463</u>	<u>56,526</u>
Cash/Investments Position 5/1/24**	6,186,205	-	1	2,033,295	44,221
Cash/Investments Position 4/30/25**	-	-	-	2,181,057	136,773
**Note: Cash/investments shown rather than fund balance to provide liquid spendable balances available.					

Village of Northbrook

Capital Improvement Fund Summary

Year Ended April 30, 2025

	Infrastructure CPF	Facility CPF
Total Revenue	<u>2,167,230</u>	<u>510,944</u>
Total Expenses	<u>4,334,557</u>	<u>4,493,623</u>
Other Financing Sources Transfers-in	-	4,010,665
Other Financing Sources Transfers-out	<u>(1,627,387)</u>	<u>-</u>
Subtotal Other Financing	(1,627,387)	4,010,665
Net Change	<u>(3,794,714)</u>	<u>27,986</u>
Fund Balance Beginning (5/1/24)	9,429,252	11,100,081
Fund Balance Ending (4/30/25)	5,634,538	11,128,067
Cash Balance at 4/30/25	5,792,226	11,375,795

Sales Tax Receipts

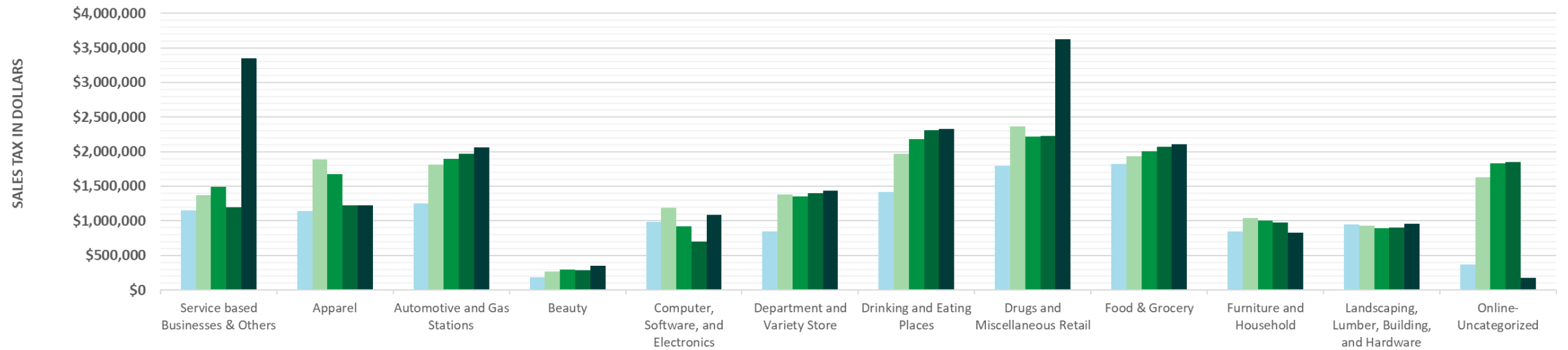
By Industry

	(1/1-3/31/23)		(4/1-6/30/23)		(7/1-9/30/23)		(10/1-12/31/23)		Total	
	<u>MT</u>	<u>HR</u>	<u>MT</u>	<u>HR</u>	<u>MT</u>	<u>HR</u>	<u>MT</u>	<u>HR</u>	<u>MT</u>	<u>HR</u>
General Merchandise	36,016	34,963	42,179	40,801	43,606	42,189	55,435	53,815	177,236	171,768
Food	334,532	77,306	372,838	91,507	368,988	85,256	399,457	85,886	1,475,815	339,955
Drinking and Eating Places	293,642	289,320	281,381	278,733	295,980	293,397	300,703	297,737	1,171,706	1,159,187
Apparel	105,780	105,673	88,412	88,164	127,564	127,342	141,950	141,760	463,706	462,938
Furniture, H.H., & Radio	152,464	151,506	183,445	182,506	192,898	191,788	210,775	208,769	739,582	734,569
Lumber, Building, Hardware	57,833	57,737	159,516	159,368	99,386	99,000	88,618	87,910	405,353	404,015
Automotive & Gas Stations	383,994	78,391	396,408	94,157	393,263	87,248	406,785	79,725	1,580,450	339,522
Drugs & Misc. Retail	596,112	491,284	687,573	570,961	695,882	564,878	803,117	660,859	2,782,684	2,287,981
Agriculture & Other	274,370	221,844	289,153	234,654	274,646	215,957	298,320	235,574	1,136,489	908,029
Manufacturers	13,643	13,480	23,509	23,413	22,513	22,369	25,486	25,290	85,150	84,552
Total	<u>2,248,386</u>	<u>1,521,504</u>	<u>2,524,414</u>	<u>1,764,264</u>	<u>2,514,727</u>	<u>1,729,423</u>	<u>2,730,645</u>	<u>1,877,325</u>	<u>10,018,172</u>	<u>6,892,516</u>
	(1/1-3/31/24)		(4/1-6/30/24)		(7/1-9/30/24)		(10/1-12/31/24)		Total	
	<u>MT</u>	<u>HR</u>	<u>MT</u>	<u>HR</u>	<u>MT</u>	<u>HR</u>	<u>MT</u>	<u>HR</u>	<u>MT</u>	<u>HR</u>
General Merchandise	39,461	37,581	44,561	42,983	44,858	43,665	58,346	57,038	187,225	181,267
Food	352,245	80,952	374,809	92,762	372,293	86,044	417,670	98,581	1,517,017	358,339
Drinking and Eating Places	247,284	244,789	268,322	265,388	299,508	296,844	297,672	293,861	1,112,786	1,100,881
Apparel	104,873	104,686	131,872	131,697	125,778	125,586	135,405	135,143	497,929	497,112
Furniture, H.H., & Radio	171,705	170,614	201,978	200,958	195,611	194,484	183,748	181,572	753,042	747,628
Lumber, Building, Hardware	59,275	59,119	145,023	144,813	101,595	101,289	91,288	90,501	397,180	395,721
Automotive & Gas Stations	393,636	75,986	434,581	89,638	351,428	88,420	311,220	80,435	1,490,866	334,479
Drugs & Misc. Retail	586,371	468,506	666,311	514,708	797,060	589,099	1,025,298	661,801	3,075,040	2,234,113
Agriculture & Other	268,949	216,330	289,677	235,662	304,115	246,122	331,035	271,329	1,193,777	969,443
Manufacturers	14,272	14,113	11,161	11,003	335,221	15,971	488,022	48,741	848,676	89,828
Total	<u>2,238,070</u>	<u>1,472,677</u>	<u>2,568,295</u>	<u>1,729,611</u>	<u>2,927,469</u>	<u>1,787,522</u>	<u>3,339,704</u>	<u>1,919,000</u>	<u>11,073,538</u>	<u>6,908,810</u>
CY 2024 to 2023 Increase (Decrease)	(10,316)	(48,827)	43,881	(34,653)	412,742	58,099	609,058	41,676	1,055,366	16,294

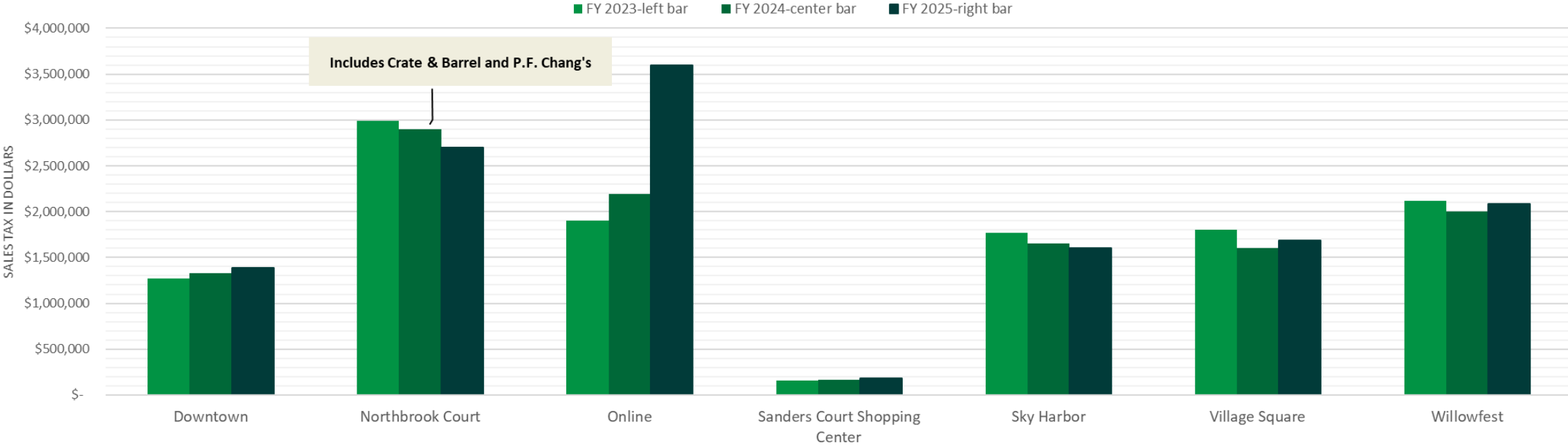
Historical Sales Tax Comparison by Business Type

FY 2021 FY 2022 FY 2023 FY 2024 FY 2025

Note: the bars below should be read left to right (FY 2021 - FY 2025)



Historical Sales Tax Comparison by Shopping Area



Northbrook Sales Tax Comparison to Other Communities

Based on Calendar Year 2024 Data

	2020				
	Census	ROT	ROT	Per Cap	
	<u>Population</u>	<u>Total</u>	<u>Per Cap</u>	<u>Rank</u>	
Vernon Hills	26,850	18,289,772	681.18	1	
Mount Prospect	56,852	37,748,179	663.97	2	
Niles	30,912	19,916,583	644.30	3	
Elk Grove Village	32,812	16,923,150	515.76	4	
Glenview	48,705	24,660,669	506.33	5	
Orland Park	58,703	26,375,576	449.31	6	
Highland Park	30,176	12,076,543	400.20	7	
Northbrook	35,222	11,084,826	314.71	8	
Skokie	67,824	19,645,711	289.66	9	
Glencoe	8,849	2,543,587	287.44	10	
Des Plaines	60,675	17,051,429	281.03	11	
Oak Lawn	58,362	15,038,151	257.67	12	
Buffalo Grove	43,212	10,304,406	238.46	13	
Arlington Heights	77,676	16,110,852	207.41	14	
Wheeling	39,137	7,094,251	181.27	15	
Evanston	78,110	13,914,646	178.14	16	
Winnetka	12,744	2,262,853	177.56	17	
Park Ridge	39,656	5,967,417	150.48	18	
Wilmette	28,170	4,085,646	145.04	19	
Oak Park	54,583	6,470,546	118.55	20	
Berwyn	57,250	6,076,099	106.13	21	
<i>Note: The data above only includes the 1% municipal sales tax and excludes any home rule sales tax to allow for an apples-to-apples comparison.</i>					

Village of Northbrook

Comparative Overtime Report

FY 2025 to FY 2024

	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Total Fiscal Year	
	FY 2024	FY 2025	FY 2024	FY 2025	FY 2024	FY 2025	FY 2024	FY 2025	FY 2024	FY 2025
Village Manager's Office	\$ 233	\$ 128	\$ 1,435	\$ -	\$ 927	\$ -	\$ 1,846	\$ -	\$ 4,440	\$ 128
Finance Department	3,000	145	1,465	193	653	692	-	1,730	5,119	2,759
Police Department	287,700	293,213	268,163	348,797	257,589	217,130	198,478	340,895	1,011,930	1,200,036
Police Reimbursable Costs	(15,247)	(10,619)	(10,982)	(6,345)	(10,195)	(8,303)	(1,541)	(17,189)	(37,966)	(42,456)
Police Net Overtime Costs	272,452	282,594	257,180	342,452	247,394	208,827	196,937	323,706	973,964	1,157,580
Fire Department	117,885	175,951	136,955	272,274	86,923	130,134	121,542	102,476	463,305	680,834
Fire Reimbursable Costs	(12,266)	(4,872)	(3,770)	(4,640)	(3,248)	(2,494)	(6,061)	(1,508)	(25,345)	(13,514)
Fire Net Overtime Costs	105,619	171,079	133,185	267,634	83,675	127,640	115,481	100,968	437,960	667,320
Public Works Department	67,687	81,238	117,857	76,750	158,179	116,902	99,616	153,923	443,339	428,813
Development & Planning Services	351	-	390	-	429	-	1,365	6,649	2,535	6,649
GRAND TOTAL	476,856	550,674	526,266	698,014	504,700	464,858	422,847	605,672	1,930,669	2,319,218
REIMBURSEABLE COSTS	(27,514)	(15,491)	(14,752)	(10,985)	(13,443)	(10,797)	(7,602)	(18,697)	(63,311)	(55,970)
NET GRAND TOTAL	\$ 449,342	\$ 535,183	\$ 511,514	\$ 687,029	\$ 491,257	\$ 454,061	\$ 415,245	\$ 586,975	\$ 1,867,358	\$ 2,263,248



QUESTIONS?